



Allied Printing Services, Inc

Case Study

About Allied Printing Services, Inc.

Housing the largest bindery/finishing area in New England, Allied Printing Services operates from a state-of-the-art single-point-of-manufacturing facility. With robust sheetfed, web, and digital pressrooms, they are equipped to handle a wide range of printing requirements with precision and efficiency.

Navigating High-Speed Demands

Gerry Dungan at Allied Printing Services, oversees the management of the sheetfed, digital, and binary pressrooms. With operations running continuously across three shifts, the multi-use pressroom is a hub of activity. Employing a team of over 450 dedicated professionals, Gerry recently undertook the task of evaluating doctor blades. His primary focus was to find a doctor blade capable of withstanding high speeds and managing a large volume of BCM at 10K per hour without premature wear. One of the key criteria he considered was the ability to keep the press running.

Minimizing Downtime & Maintenance

After years of using steel doctor blades, Dungan opted to explore a plastic alternative and was highly impressed with the TruPoint EDGE. Unlike the frequent blade changes required with steel blades, the TruPoint EDGE lasts up to 4-5 weeks. With minimal wear and tear, the blade offers reduced maintenance needs and eliminates the necessity to clean behind the doctor blade. Gerry Dungan said "These blades ensure consistent and even coating distribution on every job."

Innovative Blades for Superior Efficiency and Quality

Today, Allied Printing exclusively employs TruPoint Edge on all its coating presses. Dungan appreciates the high quality and personalized service he receives from the Flexo Concepts. He is particularly impressed with the blade's responsiveness, stating, "With TruPoint EDGE, I no longer have to constantly change blades or stop the press to clean behind the blade. TruPoint is now the only doctor blade I use across all my coating applications," said Dungan.

"TruPoint EDGE lasts me 4-5 weeks, and is now the only doctor blade I use across all my coating applications."



Flexo Concepts has been a leader in doctor blade innovation for more than 30 years, committed to creating products, services, and brand experiences that inspire. The world's most trusted industry leaders, OEMs and engineers choose Flexo Concepts for their comprehensive TruPoint product suite, expertise, proprietary manufacturing capabilities, and workplace culture. With their solar-powered manufacturing facility headquartered in Plymouth, Massachusetts, Flexo Concepts was certified for the fourth time as a Great Place to Work in 2023.